

## Supply & Demand Package

Our Supply & Demand Package will provide you with a snapshot of child care need and availability in your specified location. We utilize a variety of data sources and calculations to determine a projected need for care, and create a database of currently available care. This data is demonstrated in charts and tables that can be used as a foundation for business planning and seeking funding. Samples of these presentation documents are available upon request.

**\$2400**

## Business Plan Support Package

Our Business Plan Support Package will guide you or your organization through the creation of a comprehensive child care business plan from conception to a finalized document that can be shared with investors or collaborators, and used to guide your business practices. Our templates include staffing and compensation, revenue modeling, start up costs, and operating budgets. We'll customize these templates to your business needs, and support you in collecting the data necessary to complete them.

**\$8000**

## Revenue Package

Our Revenue Package will help you reframe how you think about revenue and work on a layered revenue plan that best supports your program's needs and values. We have multiple innovative revenue modeling templates, depending on your level of need. We'll support you in accessing all available funding sources and share new strategies for increasing non-tuition revenue.

**\$4000 - \$6000**

depending on programmatic needs

## Environmental Package

Our Environmental Package is for new or existing programs interested in improving their environment. We'll work with you to create a plan for assessing your current environment, and identify the goals you have for the environment and program overall. Using this information, we'll create an Environmental Update Plan to guide your program through making and maintaining positive sustainable changes to your environment. Environmental Package focuses on indoor environments, but outdoor/landscaping consultation can be added for additional cost.

**\$3400**

## Thought Partner Package

Our Thought Partner Package is a unique opportunity to access our expertise and input on a customized or retainer basis. We'll work with you to create a customized scope of work or project plan to reflect your organization's needs and values. From employers looking to understand and meet employee's child care needs, to organizations hoping to invest in local early care, to advocates seeking support in capacity building, we can provide a valuable partnership to accelerate your work.

**\$200/hr**

minimum 5 hours